

# Enjoy the benefits of leasing now

Over and above the wide range of benefits offered through leasing, Sale & Leaseback provides a number of financial and administrative benefits to assist your move from ownership to fleet management and leasing:

## Financial benefits:

- Immediate cash injection by releasing funds tied up in fixed assets into working capital
- Fringe Benefit Tax (FBT) savings\* on vehicles purchased by Custom Fleet and leased back
- Custom Fleet takes the risk of future value and often maintenance as well
- Ease of budgeting through fixed monthly costs
- Improved cash flow

## Administrative benefits:

- Access to a total fleet management solution in one immediate transaction
- Outsourcing all fleet management elements reduces internal administration including fuel management
- Progressive and reportable vehicle changeover plan implemented
- Enables you to focus on core activities
- Detailed fleet management reporting
- Consolidates all monthly vehicle costs onto one invoice

## Custom Fleet value-added services

We also offer a range of other products and services to ensure the right fit for your business, including:

- Heavy commercial leasing and finance: combine your heavy commercial asset management under one fleet management supplier. We offer medium and long-term operating leases on trucks, forklifts and other heavy commercial vehicles, as well as equipment finance opportunities.
- AutoRisk™ fleet insurance: Custom Fleet's comprehensive and simple solution to your fleet insurance requirements.
- Custom Fleet fuel cards: save you time and money by providing access to discounted fuel prices and centralising your fuel transactions on your monthly lease invoice.
- Special purchasing privileges offered to our customers' staff and their families. With over 30,000 vehicles under management in New Zealand, Custom Fleet has a vehicle to suit most needs.

*\*Custom Fleet are not tax experts and we suggest you seek professional advice about any tax implications for your business.*

**If moving from ownership to leasing is of interest we'd like to talk to you!**

Contact us to discuss your specific needs:  
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